



June 2018

PA 67 of 2017 Cathy Cooper, MAHU Legislative Chair

Last year, MAHU successfully championed legislation to allow licensed insurance agents **to carry over up to 12 credit hours of continuing education above the 24 credit hours required per licensing period**. This gives agents and brokers more flexibility on the types of CE courses they choose and when they are completed. PA 67 of 2017 had an enactment date set for one year to allow for the Department of Insurance and Financial Services to update their continuing education tracking system.



The changes have been completed and DIFS released the following statement, **"Carryover takes effect July 1, 2018 for Producers and Solicitors with a July 1, 2018 CE review date and later."**

Any potential carry over hours will appear on the licensee locator in a separate field, "carry over next period." The rollover only applies to the hours, not the courses, as any additional hours earned up to 12 will be considered toward the general hours requirement. Additionally, the required 3 hours of ethics training must be completed for each licensee's review period.

Michigan Brings Home The Gold!

It was an exciting NAHU convention held in Kansas City earlier this week. The Michigan Association, along with members from all four local chapters, were well represented at convention.

The Awards Breakfast was held on Tuesday morning and Michigan was awarded several commendations for their hard work and value they provide their members in Michigan.

Michigan - one of only 10 states to receive Blue Ribbon

Michigan - Landmark Award

Region III - Blue Chip Award - Michael Deagle

Pacesetter - MDAHU

Recruiter of the Year - Michelle Howard - 34 members

Most new members - MDAHU

Highest Retention Rate - NMAHU - 96.08%

National Champion - NMAHU (tied with Palm Coast) - 23 points

Congratulations for your hard work in Michigan!



SAVE THE DATE

MARK YOUR
CALENDAR!

MAHU will host it's first annual convention. Tuesday, October 2, 2018 at the Kellogg Center, E. Lansing. It will be a day filled with CE opportunity, networking, legislative updates and a keynote speaker. It is a don't miss event - more information to come.

Stand Out - Apply for LPRT Today



New for the 2018 Qualifying Year:

- Beginning this year -Applications will only be accepted online.
- Anyone applying for Soaring Eagle or Golden Eagle no longer needs to provide Certification Form(s) showing the number of lives sold or income earned. By submitting an application, you are certifying to the accuracy of your eligible production and that you possess the necessary records to support your level of qualification.
- All applications are subject to random audit and if selected, applicants must be able to provide all supporting documents, such as commission statements, that verify the income or production used as to the qualifying criteria.
- Personal Producers and Carrier Reps may qualify at any level either by income or points.
- Agency and Carrier Management can now only qualify using the point method.
- Criteria have been adjusted for those using income under the category of Agency Management.

[Click here](#)

Michigan Association of Health Underwriters

We are an association of health insurance professionals who specialize in the delivery of individual and group insurance products. Our focus is to improve our health care system here in our state.

We represent our local chapters, clients, the insureds, and work to make health insurance more affordable and accessible for our state's residents. By educating

our elected officials, we strive to avoid unnecessary legislation and the unintended consequences that often follows increased governmental involvement.

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